

## Decision Story Daptiv PPM



### About Sanimax

Sanimax, based out of Ontario Canada, has approximately 1,120 employees. The company has been in operation since 1927 and offers a sanitary system for the collection and recycling of cooking oil and grease generated by more than 7,000 foodservice customers in Ontario, including Burger King and McDonald's, among others. This division's fleet of 27 vans and trailers performs a range of pickup and delivery services round the clock at a rate of 25 to 30 stops a day. For more information, visit [www.sanimax.com](http://www.sanimax.com).

## Decision Stories – Why Daptiv?

### *Interview with Simon Chapleau, VP IS*

#### **What drove your company to look into collaborative business software? What were your motivations, and what were your business needs?**

We do a lot of project and M&A work which requires a high level of collaboration between different geographies. As well, we needed a way to manage our portfolio of projects in a cohesive way.

#### **What process did you go through to select a vendor? What was your criteria?**

I'm an ex-Gartner consultant, so the choice was fairly easy. The ability to integrate Daptiv PPM with MS Dynamics was a big plus.

#### **In addition to Daptiv, did you look into other collaborative business software providers? Why didn't you choose them?**

Yes I did. Integration with MS Dynamics, ease of use, past experience with it were key decision factors in why we chose Daptiv.

#### **What do you like most about Daptiv (benefits of product, why Daptiv as a company is unique)?**

The ability to serve different roles with the appropriate level of information is what we like most about Daptiv.

#### **How do you hope to use Daptiv PPM?**

IS group, M&A group, construction projects group. Basically to manage all of our capital projects and some operational projects.